

Finance - Economics

WALL STREET OFFICE:
Mills Building, 15 Broad St.

Telephone:
Hanover 6514

A compilation, just completed, of the earnings of street railway properties for the first quarter of the current year shows in a striking way the extent to which these companies have suffered by the extraordinary rise in labor costs and the prices of the materials required in their operation. On a mileage of about 7,500 the operating revenues per mile of line in the period mentioned were \$5,733, an increase, compared with the corresponding period of 1917, of 2.54 per cent. But operating expenses increased 11.17 per cent, so that net operating revenues declined 13.97 per cent. The operating ratio jumped from 65.68 per cent to 71.20 per cent. An interesting point disclosed by these statistics is that the Eastern utilities have suffered a great deal more than those in other sections of the country. In this district the decrease in net earnings was no less than 19.61 per cent, while in the West it was 6.58 per cent, and in the South only 3.15 per cent. This disparity may be attributed to two things—first, wages have advanced more in the East than elsewhere, and second, Western and Southern regulatory authorities have not been so reluctant to sanction rate increases. It is, perhaps, significant in this connection that in the last-named districts there was actually an increase in net earnings during March, whereas in the Eastern district there was a substantial decrease.

Wall Street is wondering if the restful flatness of the market is not going to be broken by another "deal on deal off" episode. This time it is certain tobacco stocks that traders are watching as a possible source of sustained excitement. The thing began early in the week, when a few lines were printed intimating that negotiations for merging several important companies were under way. That report having been published without arousing much interest, artless attempts were made to give the story impetus. For example, we were called on the telephone and told if we printed details it would have to be on our own responsibility; one of the important interests identified with the deal must not be quoted in any way, because, if he were to talk about the matter at all, some one might suspect him of being interested in the stock market. He would much prefer not to have anything said at all, but if it seemed necessary to print something it would be all right to state that the stock of one of the companies concerned would be put in at no less than \$150 a share—about \$50 more than it is selling for in the market. Inasmuch as we had not intended to print the story this injunction was rather unusual. Anyway, we obliged by carrying out our first intention. It is, perhaps, a minor detail that twenty-four hours later a trifle of \$25 a share was lopped off the price at which this stock was scheduled to go into the deal—if a deal should be made.

Money and Credit

The actual condition of member banks shown by the Clearing House statement yesterday follows:

Loans, discounts, investments, etc.	\$4,393,554,000
Cash in vaults of Federal Reserve members	96,513,000
Reserve in Federal Reserve banks	639,725,000
Cash in vaults of state banks and trust companies	14,308,000
Reserve in depositories	9,110,000
Net demand deposits	3,700,070,000
Net time deposits	158,137,000
Circulation	36,631,000
Aggregate reserve	663,143,000
Excess reserve	124,826,550
United States deposits deducted	\$906,950,000
The changes from a week ago:	
Loans and discounts	Dec. \$66,891,000
Cash in vaults of Federal Reserve members	Dec. 2,722,000
Reserve in Federal Reserve banks	Inc. 128,844,000
Reserve in vaults of state banks and trust companies	Dec. 339,000
Reserve in depositories	Dec. 48,000
Net demand deposits	Inc. 27,818,000
Net time deposits	Dec. 444,000
Circulation	Inc. 58,000
Aggregate reserve	Inc. 128,457,000
Excess reserve	Inc. 124,826,550

Bank Acceptances.—Rates were unchanged as follows yesterday:

Spot delivery	Thirty days	Ninety days	
Eligible member banks	4 1/4%	4 1/4%	4 1/4%
Eligible non-member banks	4 1/4%	4 1/4%	4 1/4%
Ineligible bank bills	5 1/4%	5 1/4%	5 1/4%

For delivery within thirty days:

Eligible member banks	4 1/2%
Eligible non-member banks	4 3/4%
Ineligible bank bills	5 1/2%

Sub-Treasury.—The banks lost to the Sub-Treasury yesterday \$506,000.

Silver.—Bar silver in London was 48 1/4 unchanged. New York 99 1/4 unchanged.

unchanged; Mexican dollars, 77c, unchanged.

Discount Rates.—The following table gives the current rates of the twelve Federal Reserve banks on commercial paper on all periods up to ninety days:

Bank	Rate	Bank	Rate
Boston	4 1/4%	St. Louis	4 1/4%
New York	4 1/4%	San Francisco	4 1/4%
Philadelphia	4 1/4%		
Cleveland	4 1/4%		
Richmond	4 1/4%		
Atlanta	4 1/4%		
Chicago	4 1/4%		
St. Paul	4 1/4%		
Minneapolis	4 1/4%		
Kansas City	4 1/4%		
Omaha	4 1/4%		
San Antonio	4 1/4%		

Bank Clearings.—Bank clearings yesterday in New York and other cities were:

City	Exchanges	Balances
New York	\$747,970,163	\$90,637,337
Boston	\$60,472,208	\$6,663,584
Philadelphia	\$6,956,398	\$1,371,567

London Money Market.—LONDON, June 29.—Money was firm at 3 per cent. Discount rates were: Short bills, 3 1/4 per cent; three month bills, 3 1/2 per cent. Gold premiums at Lisbon were at 130.00.

The Dollar in Foreign Exchange

Interest in the foreign exchange market during the past week centered more in the efforts that are being made by the Federal financial authorities to stabilize exchanges between the United States and various neutral countries than in any movement in rates. As a matter of fact, foreign exchange rates fluctuated narrowly as a rule, and apart from a further recovery in Italian exchange, the market was without special feature.

International bankers were much interested in the plan to stabilize exchange set forth by Leopold Fredrick, director of the American Smelting & Refining Company and a foreign exchange expert of prominence, who appeared before the Senate Committee on Banking and Currency last week. Mr. Fredrick urged the immediate formation of an inter-allied committee, which would coordinate the license bureaus in control of imports and exports of the United States, Great Britain, France and Italy and arrange for the necessary credits in neutral countries. Mr. Fredrick said that as the United States is the largest lender to the Allies, this country should naturally take the lead.

That every effort is being put forth to maintain the value of the dollar in neutral countries is indicated by the fact that the Treasury has now under consideration the issuance of Liberty Loan bonds, payable in foreign money, and to be sold in foreign countries. Provision granting authority to the Secretary of the Treasury to make such bonds in the hands of foreign owners exempt from all taxation in this country is contained in a bill introduced in the House of Representatives toward the close of the week.

If you calculate the cost of the dollar in terms of foreign money at par value—that is, if you were buying dollars with pounds, marks or francs—it is at the close of last week, as compared with a year ago, would be about as follows:

Cost of one dollar	Yesterday	Year ago
In English money	\$1.02	\$1.02
In French money	1.10	1.11
In Dutch money	1.01	1.01
In Swiss money	.78	.78
In Swedish money	.80	.80
In Russian money	3.85	2.26
In Italian money	1.69	1.39
In Spanish money	.70	.82

Closing rates yesterday, compared with a week ago, follow:

(Quoted dollars to the pound.)

Week ago	Yesterday	Week ago
Sterling, demand	\$4.7535	\$4.7535
Sterling, cable	4.72 1/2	4.72 1/2
Sterling, ninety days	4.75 1/2	4.75 1/2
(Quoted cents to the dollar.)		
France, checks	5.71 1/2	5.71 1/2
France, cables	5.69 1/2	5.70
France, checks	8.85 1/2	8.85 1/2
France, cables	8.84 1/2	8.89 1/2
Swiss, checks	3.99	3.96 1/2
Swiss, cables	3.96	3.92 1/2
(Quoted cents to the unit.)		
Guillemers, checks	.50 1/2	.51
Guillemers, cables	.50 1/2	.51 1/2
Rubles, cables	13.00	13.00
Spain, checks	27.75	27.75
Spain, cables	27.95	27.95
Sweden, checks	35.65	35.65
Sweden, cables	35.85	35.85
Denmark, checks	31.00	31.00
Denmark, cables	31.20	31.20
Norway, checks	31.45	31.50
Norway, cables	31.65	31.70
Argentine, checks	44.44	44.44
India, rupees, checks	37 3/4	37 3/4
India, rupees, cables	38	38
India, rupees, cables	38	38
(Reserve Bank rate)	35.73	35.75

Below is given the current exchange value of foreign money in dollars and cents, together with the intrinsic gold parity, as calculated by the United States Mint:

Current exchange value	Intrinsic value
Pounds, sterling	\$4.75 1/2
France, francs	0.17 1/4
Guillemers	0.49 1/2
Rubles	0.13 1/2
Swiss, francs	0.11 1/2
Crowns (Denmark)	0.31 1/2
Crowns (Sweden)	0.35 1/2

The above rates express the cost of foreign money in terms of the American dollar. You buy an English pound sterling at, say, \$4.75. The intrinsic parity is \$4.86 1/2 per pound. Thus you say either that pounds are at a discount or that dollars are at a premium, depending on the fact that in England the demand for dollars with which to settle accounts in this country is greater than the demand in this country for pounds with which to settle accounts in England.

U. S. and Canada To Control Sale Of New Securities

Agreement Will Make Capital Issues Committee's Influence Cross Boundary

WASHINGTON, June 29.—A reciprocal agreement will be entered into next week by the capital issues and Sir Thomas White, Canadian Minister of Finance, for joint control of the sale of public or private securities of one country in the other.

The first transaction under the agreement, now tentative, is the approval by the capital issues committee of the American government of \$5,000,000 6 per cent equipment trust certificates of the imperial rolling stock company of Canada, to be floated, mainly in this country, to provide funds for buying ten locomotives and 2,400 freight cars for the Canadian Northern Railway.

The issue previously had been sanctioned by Sir Thomas White, who exercises the same control over the capital issues in Canada that the capital issues committee does here.

Will Control Offerings

"Under the proposed agreement," it was announced, "both agencies will undertake to obtain assurances from the investment houses and brokers in their respective jurisdictions that no securities will be sold or offered for sale across the boundary without first obtaining the approval of the controlling authority in the jurisdiction where the securities are to be sold."

One reason prompting the capital issues committee to approve Canadian securities at this time is the beneficial effect on the Canadian exchange rates.

The capital issues committee to-day announced the appointment of Dudley Cates, of San Francisco, as secretary and chief examiner, and the creation under him of a new bureau of examiners to digest applications for approval of proposed securities issues. This bureau will assist in gathering information on these issues from local capital issues committees in each Federal Reserve district and from the fuel, food and railroad administration, War Industries Board, and other government departments which can throw light on the war necessity of the project covered by proposed securities issues.

Delano Out of Committee

Frederic A. Delano, who has resigned as member of the Federal Reserve Board to enter the army, also has given up his membership in the capital issues committee, an announcement to-day said. A successor will be appointed by President Wilson.

Tax Payments Swell Banking Reserves

New York Clearing House Reports Week's Increase To Be \$171,971,680

The New York Clearing House, in its weekly statement, issued yesterday, reported reserves in excess of legal requirements of \$171,971,680, an increase of \$124,826,550 over the preceding week, making the surplus the largest in months. The largest surplus in the history of the Clearing House was \$278,452,900, reported about a year ago, when the reserve requirements of the banks were lowered through the putting into effect of amendments to the Federal Reserve act.

The huge increase in excess reserves last week, as disclosed in the Clearing House statement, was the result mainly of shifting funds in connection with government financial operations and the large tax payments. United States government deposits at this center increased from \$371,786,000 to \$506,930,000 last week. The banks are not required to carry reserves against the government deposits.

Loans and discounts of the Clearing House bank decreased last week to \$891,000,000 from \$4,393,554,000. Net demand deposits increased \$27,818,000.

U. S. Debt Eleven Billions in April

Obligations Include War Stamps and Liberty Bonds Issues

WASHINGTON, June 29.—The aggregate of the interest bearing debt of the United States on April 30 last was \$11,112,181,437, it is stated in the financial statement of the government. War savings and thrift stamps totaled \$203,182,548.72. The first Liberty Loan totaled \$1,986,595,201.93. The second Liberty Loan, \$3,774,122,767.31; these amounts representing receipts of the Treasury from the sale of the bonds and the proceeds of the principal of the bonds to the date given. On the same day the total of the third Liberty Loan was \$2,456,776,232.36.

The gross debt amounted to \$11,350,376,680, and the net debt to \$10,604,823,735. In regard to the net debt it is stated that up to April 30 in this and the preceding year the amount of government bonds outstanding was \$4,856,329,750 had been expended from authorized bond sales for purchase of the obligations of foreign governments. Payments received from the latter on account of the principal of their obligations must be applied to the reduction of the interest bearing debt of the United States.

Not yet mentioned for the fiscal year 1918 to the date given on account of the military establishment of the War Department amount to \$4,061,200,000. The total for the naval establishment of the Navy Department is \$1,057,624,874.

R. L. O'Donnell Made General Manager of Penn. Road

PHILADELPHIA, June 29.—R. L. O'Donnell has been appointed general manager of the Pennsylvania Railroad on the lines east of Pittsburgh. O'Donnell, who has been assistant general manager since 1914, was recently made Federal director of the road. The following other appointments were announced: G. S. Krick, new general superintendent of the Eastern Pennsylvania division, to be general superintendent of the New Jersey division, and H. W. Smith, superintendent of the Midvale division, to become superintendent of the Eastern division.

Federal Reserve Banks

WASHINGTON, June 29.—Increase of \$26,000,000 in gold reserve and of \$183,000,000 in holdings of certificates of indebtedness, together with weaker discount operations, resulted in raising earning assets of the twelve Federal Reserve Banks \$105,000,000 in the last week. The twelve banks' condition at the close of business last night was reported to-day by the Federal Reserve Board as follows:

RESOURCES	June 28.	June 21.
Gold coin certificates in vault	\$419,907,000	\$438,771,000
Gold settlement fund (F. R. Board)	491,425,000	481,023,000
Gold with foreign agencies	16,275,000	17,003,000
Total gold held by banks	\$927,607,000	\$936,804,000
Gold with Federal Reserve agents	33,544,000	30,331,000
Gold redemption fund	987,870,000	967,238,000
Total gold reserves	\$1,949,021,000	\$1,934,373,000
Legal tender notes, silver, etc.	67,178,000	56,738,000
Total reserves	\$2,016,199,000	\$1,991,111,000
Bills discounted—members	869,175,000	931,270,000
Bills bought in open market	216,848,000	232,472,000
Total bills on hand	\$1,085,023,000	\$1,163,742,000
United States government long term securities	40,227,000	40,877,000
United States government short term securities	218,839,000	35,383,000
All other earning assets	23,000	100,000
Total earning assets	\$1,345,112,000	\$1,240,602,000
Due from Federal Reserve banks—net	10,632,000	4,705,000
Uncollected items	530,719,000	588,589,000
Total deductions from gross deposits	\$520,087,000	\$584,154,000
Five per cent redemption fund against Federal Reserve Bank notes	735,000	735,000
All other resources	\$3,872,133,000	\$3,806,692,000
Capital paid in	\$75,858,000	\$75,770,000
Surplus	1,134,000	1,134,000
Government deposits	84,535,000	159,457,000
Due to member banks—Reserve account	1,557,587,000	1,494,986,000
Collection items	286,302,000	287,769,000
Other deposits, including for gov't credits	121,842,000	117,345,000
Total gross deposits	\$2,049,906,000	\$2,029,550,000
Federal Reserve notes in actual circulation	1,722,216,000	1,677,951,000
Federal Reserve Bank notes in circulation, net liability	10,390,000	9,945,000
All other liabilities	12,629,000	12,335,000
Total liabilities	\$3,872,133,000	\$3,806,692,000
Ratio of gold reserves to net deposit and Federal Reserve note liabilities combined 59.9 per cent. Week before, 61.6 per cent.		
Ratio of total reserves to net deposit and Federal Reserve note liabilities combined 61.7 per cent. Week before, 63.4 per cent.		

Federal Reserve Bank of New York

RESOURCES	June 28.	June 21.
Gold coin and gold certificates	\$222,645,000	\$140,617,000
Gold settlement fund	300,169,616	302,525,000
Gold in vault	5,578,638	5,578,638
Gold with foreign agencies	280,795,275	258,566,445
Gold with Federal Reserve agent and in redemption fund, Federal Reserve notes	\$909,188,529	\$707,287,036
Legal tender notes, silver certificates and subsidiary coin	43,934,177	43,896,265
Total reserve	\$853,122,707	\$751,183,351
Bills discounted and bought:		
Commercial paper	259,265,110	383,303,044
Acceptances	115,612,502	123,467,834
Totals	\$376,077,613	\$506,760,879
Investments:		
United States bonds and notes	198,825,800	3,802,350
U. S. certificates of indebtedness purchased from the banks with agreement to repurchase in fifteen days	693,000	2,240,000
Totals	\$199,518,800	\$6,042,350
Due from other Reserve banks	14,334,064	7,018,457
Total resources	\$1,442,053,184	\$1,271,005,038
LIABILITIES		
Capital	\$19,846,150	\$19,786,150
Member banks' deposits (net)	718,144,775	634,165,803
Non-member banks' deposits (net)	4,984,299	4,516,269
Due to other Federal Reserve banks (net)	21,736,473	55,073,396
Due to War Finance Corporation	8,472,578	7,151,264
Federal Reserve notes (net)	562,847,970	546,707,745
Foreign government accounts	10,561,492	96,758,625
Other liabilities	5,453,444	4,846,763
Total liabilities	\$1,442,053,184	\$1,271,005,038
Federal Reserve notes outstanding	612,285,700	591,036,930
Against which there is deposited with Federal Reserve agent:		
Gold and lawful money	265,795,275	246,066,445
Commercial paper	\$376,077,613	\$506,760,879

News Digest

New York

To Retire From Stone & Webster.—Announcement was made yesterday that Dwight F. Robinson and John W. Halliwell will retire from the firm of Stone & Webster on July 1, and the business will be continued by the remaining partners, Charles A. Stone, Edwin S. Webster, Russell Robb and Henry G. Bradlee. Mr. Robinson has been with the firm since 1901, and since 1908 was president of the Stone & Webster Engineering Corporation and a partner since 1912. Mr. Halliwell, with the firm since 1901, became a partner in 1912. Since May 1917, he has been in Washington with Mr. Hoover as a member of the United States food administration. He expects to continue in that work during the duration of the war.

Exchange Firms to Dissolve.—The weekly bulletin of the Stock Exchange announced yesterday that the following brokerage firms will be dissolved, either on June 30 or July 1: Vickers & Phelps, H. W. Dougherty & Co., Secor, Halsted & Co., Richardson, Hill & Co., and Joseph & Wiener. Richardson, Hill & Co. will continue business under the same name. Secor, Halsted & Co. will be organized under the name of Boyd, Halsted & Co. Phelps & Neeser will succeed Vickers & Phelps.

Atkins Joins Emergency Fleet.—Robert F. Atkins, Eastern credit manager of Universal Portland Cement Company, of Chicago, has resigned to become credit manager of the Emergency Fleet Corporation, July 1. E. M. Johnson, formerly assistant credit manager of the Universal company at Chicago, succeeds Mr. Atkins at Pittsburgh, and A. J. Joyce, of the Chicago office, succeeds Mr. Johnson.

Canadian Business Outlook

In normal times such excellent crop prospects would stimulate general business, but the fact remains that the requirements of the war are not diminishing and have pre-empted the use of a large part of our industrial plants. The remainder is inadequate to handle ordinary business with reasonable promptness. A difficulty incidental to a period of high prices is that more capital is required to handle the usual volume of business, as the purchase of raw material now involves an outlay double that of the pre-war period. For example, an industry which has been accustomed to purchase raw cotton to the value of one million dollars now finds itself under the necessity of paying over two million dollars for the same quantity of material. All the letter has crowded with orders and their chief concern is the securing of raw materials. They therefore regard with some apprehension the action of the United States government in curtailing the wool supply on the basis of the price of the wool in 1917.—Canadian Bank of Commerce.

Plenty of Money For Legitimate Business Needs

Western Banks Could Get More, but Confine Interest Demand to 6 Per Cent

(Special Correspondence of The Tribune)

CHICAGO, June 29.—"I believe there is enough money to go around, and although banks could not get any rate they wanted we are stopping at 6 per cent," said John J. Mitchell, president of the Illinois Trust and Savings Bank, to the Tribune's representative to-day. "I know no reason for any legitimate business not being accommodated at 6 per cent. Bond issues are being taken care of. Of the \$20,000,000 notes of the Union Pacific our bank will take probably \$500,000. There are a number of moderate sized bond issues contemplated."

"I do not see much point to the proposition that banks induce notes of corporations by allowing through the War Finance Corporation. In such transactions that corporation would not fulfill entirely its purpose. Should banks stand back of such loans they would assume all liability, while the government would merely furnish the money. Borrowing usually is more or less psychological. When the government guarantees a loan to Southern cotton growers a few years ago, or a small percentage of planters took advantage of the offer. When you know you can get a thing you may not want it."

The situation in the Chicago district is more hopeful to-day than for months. War news favorable to the Allies has created a buoyant feeling and there is a general feeling of confidence. It is confidence, hope and optimism more than loans and rates of interest that makes business healthy and the country prosperous. A little more such news and business will jump again toward pre-war normalcy.

"To me war news is most favorable. Had the Central Powers followed up their gains against the British on the Western front with victory really with the Allies. The balance of man power is now entirely with the Allies, and the Central Powers are disappointed in the quantity of foodstuffs they have been able to get from Rumanian and other Eastern countries."

"All this is exhilarating not only to business men, but to right-thinking war men. Mr. Mitchell has three sons in war service. One is first lieutenant in light artillery now in France, another is an aviator, and the third is an aviator, who is recovering from injuries sustained in a fall at Jacksonville, Fla."

Malting Liquidation Plan

W. Forbes Morgan, Jr., who has resigned as director of the American Malting Company to have a free hand in arranging a plan of liquidation of the company's assets, was quoted yesterday as saying: "As far as I know the directors are not opposed to liquidation. Officially, however, they cannot discuss any plan looking toward the dissolution of the company unless it cannot meet its obligations or unless it is asked by the stockholders to dissolve. The assets of \$7,000,000 out of the company's outstanding 130,000 shares is necessary to put through any liquidation plan."

Russian Bonds Go Higher

The 6 1/2 per cent ruble bonds of the Imperial Russian Government, which were sold extensively in this country in the early days of the war when the Czar was still in power, reflected further yesterday the latest developments in Russia. They were quoted in the market at \$92 1/2, \$100 per 1,000 rubles, compared with \$93 to \$96 the preceding day. The external 6 1/2 and the 5 1/2 were also higher, the former closing at 48, compared with 47 1/2 the day before. The 5 1/2 closed at 47, a net gain of a point.

Corporate Returns

Louisville, Henderson & St. Louis Railway.—The company reports total operating revenue for the year ended December 31, 1917, of \$22,226,650, which compares with \$1,761,113 for the preceding year. Operating income totaled \$682,005, compared with \$528,730 for the year before. Gross income amounted to \$697,253, against \$540,478 for the previous year. Surplus after charges was \$392,117, compared with \$259,411 for the year previous.

Gulf, Mobile & Northern Railroad Company.—The annual statement of operations for the year ended December 31, 1917, discloses gross earnings of \$2,322,550